

To earn more, you must know more!

Across the financial services industry, agents are talking to their clients about “tax-free retirements.” But what are the issues? How does fixed indexed universal life play a role? What do you actually say to make the sale? How do you run the numbers?

We will teach you about this market and give you the tools you need to be successful!

<b>Webinar</b>	<b>Date</b>	<b>Time</b>
<b>Retirement Planning &amp; the Role of Insurance</b>	<b>June 16, 2010</b>	<b>11:00 AM Pacific Time</b>
How to Generate Fixed Indexed UL Retirement Planning Sales	June 23, 2010	11:00 AM Pacific Time
The Mechanics of Fixed Indexed UL Products	June 30, 2010	11:00 AM Pacific Time
The Underwriting Process and New Business Paperwork	July 7, 2010	11:00 AM Pacific Time
The Fine Points of Fixed Indexed UL Products	July 14, 2010	11:00 AM Pacific Time
Answering Common Sales Objections	July 21, 2010	11:00 AM Pacific Time

To register, go to [www.myoldmutualtraining.com](http://www.myoldmutualtraining.com). Click on “register for an account” and enter your information. Make sure to enter **AMZ** for the Customer Code.

We look forward to having you there!



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